Journal 2/20 (B day 2/21)

What is something that people do that you cannot stand?

**Explain** why

How do you normally respond?

**Explain** why

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## Social Control

## Internalization of Norms

#### Norms

 Shared rules of conduct that tell people how to act in specific situations

#### Internalization

- process by which a norm becomes a part of an individual's personality
- Thus conditioning that individual to conform to society's expectations
- Ex: sitting in chairs, standing in lines, being quiet during movies, etc.
- Not done out of fear of being punished, but because these norms have been internalized

- Most people follow norms without conscious thought
- Those who do not internalize norms must be motivated by sanctions

#### **Sanctions**

Rewards and punishments used to enforce conformity to norms

#### Positive Sanctions

- An action that rewards a behavior
- Ex: praise, good grades, pay raise, cheers, awards, etc.







#### Negative Sanctions

- Punishment or a threat of punishment used to enforce conformity
- Ex: frowns, ridicule, warning signs, tickets, fines, imprisonment







#### Formal Sanction

- A reward or punishment given by a formal organization such as a school, business, or government
- **Positive**: Good grades, promotion, awards
- **Negative**: Suspension, fired, fines, imprisonment

#### Informal Sanctions

- Spontaneous expression of approval or disapproval given by an individual or a group
- Positive: standing ovation, compliments, smiles, gifts
- **Negative**: frowns, gossip, insults, ostracism

## Social Control

- Enforcing norms through internal or external means is called social control.
  - Internal: Internalization (self-control)
  - External: Sanctions

- Behavior that violates a society's norms jeopardizes a social order
- When a society's methods for ensuring conformity break down, social stability is lost